

Port Jefferson Yacht Club Sailing School Discount Policy

REFERRALS AND REFERRED DISCOUNT

To receive a Referral AND Referred Discount parents/guardians must contact the school Director prior to registration and payment. Refunds will not be granted in place of discount after full payment has been made. Director will provide a discount code.

Overview

We're excited to introduce our Referral and Referred Discounts to reward families for spreading the word about our junior sailing programs!

Eligibility

- Referring families must have previously enrolled a student in one of our junior sailing programs during a previous week or season.
- The referred family must not have registered with us in previous years.

Referral Discount

- For each eligible referral, you will receive a **\$100.00 discount** on one week of summer junior sailing camp (Opti or 420 class) for the 2025 season.
- A referral discount coupon code will be provided upon confirmation of the referral.
- Requests for referral discounts must be made prior to registering for camp.
- The discount applies only to one child in the referring family; siblings do not qualify for this discount unless multiple families have been referred.

Incentives for Referred Families

- Referred families will receive a **\$50.00 discount on one week** of summer junior sailing.
- If they enroll for two or more weeks, they will receive **\$85.00 off each week**.
- Discounts for multiple weeks must be purchased in one transaction and can be applied to siblings.

Referral Process

- To submit a referral, email the Director at pjycsailingschool@gmail.com with details of the referred family. The Director will provide a discount code.

Limitations and Exclusions

- Discounts for the referring family apply per referred family, not per referred student, and cannot be combined with other discounts.
- Families can receive discounts for up to three weeks of summer sailing camp (Opti or 420 class) at \$100.00 off. Discounts cannot be stacked - meaning multiple referral discounts cannot be combined into one week at an increased discount.

- Referral discounts exclude adult sailing, family sailing, and spring and fall junior programs.

Examples

- If a family refers one new family, they will receive a \$100.00 discount for one week of summer sailing camp.
 - If a family refers two new families, they will receive a \$100.00 discount for two weeks of summer sailing camp (each week marked at \$100.00 off, but discounts cannot be combined).
 - If a family refers two new families, they *cannot* combine the two \$100.00 discounts into one week at \$200.00 off.
 - A referred family registering two children for one week of sailing will receive a \$50.00 discount for each child.
 - A referred family registering two children for two weeks will receive a \$85.00 discount for each child for each week.
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MULTIPLE WEEKS DISCOUNT

Overview

We are pleased to offer a discount policy for families enrolling their children in multiple weeks of our summer junior sailing camps (Opti and 420 classes) to encourage skill development and enjoyment on the water!

Discount Structure

- **Two Weeks Registration:** Register for two weeks and receive a **\$75.00** discount.
- **Three Weeks Registration:** Register for three weeks and receive a **\$115.00** discount.
- **Four Weeks Registration:** Register for four weeks and receive a **\$225.00** discount.
- **Five Weeks Registration:** Register for five weeks and receive a **\$395.00** discount.

Eligibility

- Discounts apply only to the summer junior sailing camps (Opti and 420 classes).
- Weeks must be purchased in the same transaction to qualify for discounts.
- Discounts cannot be combined with other offers.
- Discounts are valid only for the 2025 summer season.

How to Apply Discounts

- Discounts will be automatically applied during registration based on the number of weeks selected.
- Ensure that you select the appropriate number of weeks to receive applicable discounts.